Course Title:  Funding Start-ups and Expansions

Course Description:
You will learn detailed methods to secure funding for your business or idea. You will review common methods of securing the funds you need, plus some you may not have considered. You will move from a sole proprietorship to incorporation to initial public offering. You will explore from A to Z on financing your business.

Course Objectives:
1. Practice methods to secure funding
2. Move from a sole proprietorship to incorporation to public offering
3. Finance your business

Lesson Plan – by week or session
Session 1: Introductions and syllabus. Student Data Forms.
   Securing funds
Session 2: Sole Proprietorships
   Incorporation
   Finance
   Student Evaluation of Instruction