Course Title: Maximize Real Estate Value thru Home Inspection

Course Description:
A course designed to teach students how to use the inspection to maximize the value of a real estate purchase. Will enable the students to become informed real estate buyers or owners, as well as teach them how to manage the most expensive aspects of buying or maintaining a home including energy conservation, roofing, HVAC, and wood destroying insects. The course will also teach students how to save money in various areas by becoming more astute home buyers or owners. The course will also cover foundations, walls, ceilings, doors, appliances, water heater, etc.

Course Objectives:
1. Through increased knowledge about inspections, educate students to be empowered “consumers” so they can maximize the value of their real estate
2. Enable students to use inspection knowledge so they can avoid typical mistakes home buyers may make
3. For the realtors in the class, expand their professional skills and knowledge to better serve their clients and differentiate themselves from their competitors
4. Provide information that is immediately actionable either for the home that students already own, or the home they plan to purchase in the future

Textbook(s):

Lesson Plan – by week or session
Session 1: Course overview and objectives
Foundation
Energy conservation (outside speaker from Current Energy), and how to make 200% return on inspection dollars spent
Session 2: Walls, ceilings, doors, windows, fireplace, deck and balcony
Roof (outside speaker to cover roofing)
Session 3: Electrical
Water heater
Appliances
Garage door opener
HVAC & Plumbing (to be covered by outside speaker)
Session 4: Wood destroying insects (outside speaker)
Optional systems (pools, outbuildings, etc.)
New construction inspection
Pre-listing inspection
Conclusion - Evaluations