Course Title: Successful Real Estate Investing

Instructor: Jim Ryan

Jim has an extensive background in working with investment properties both professionally & personally. Having personal experience in purchasing investment properties, it is only natural that Jim found his niche working with investors and buyers in the DFW Metroplex as a realtor. He has formed a specialized team of realtors and support staff known as the “The TexInvestors Team” an extension of the “Ryan Real Estate Group”. The team members are personally mentored and trained by Jim Ryan, and are experienced professionals, who are leaders in working with discount properties such as, foreclosure and HUD homes.

Credentials
Licensed by Texas Real Estate Commission (TREC)
Member of National Association of Realtors (NAR)
Member of Texas Association of Realtors (TAR)
Member of Collin County Association of Realtors (CCAR)
Certified Residential Specialist (CRS)
Accredited Buyer’s Representative (ABR)
Certified Home Marketing Specialist (CHMS)
RE/MAX 100% Club
Leader of Top Team - RE/MAX Premier Group
Degree in Marketing

Course Description:
Learn how to research and evaluate properties, buy properties below market value and turn properties into profits. Topics covered will include: how to bid on HUD and foreclosure properties, estimating rehab costs, obtaining a loan, types of loans available, methods investors use to find distressed properties, creative exit strategies for investors, as well as tax benefits of owning investment property. Discussions will include specific areas in North Texas.

Hours: 12   Sessions: 4

Course Prerequisite(s):
None

Course Objectives:
1. Learn how to research and evaluate properties
2. Identify ways to obtain loans
3. Create exit strategies
4. Bidding on HUD homes

Textbook Recommended(s):
Handouts will be given.

Lessons:
Session 1: Introductions, class overview, establishing goals, building your team, guest speaker - Mortgage

Session 2: Define investment property, different types of Investment properties, how to find properties, guest speakers – Insurance & Foreclosures

Session 3: HUD properties, HUD contracts, guest speaker - Rehab

Session 4: Evaluate & rehab properties, staging & pricing right, exit strategies, guest speaker - staging.

4/26/2012